



# Client Case Study

## Prominent London College partners with Beond to achieve energy cost reductions

### Our Client

Kensington and Chelsea College are based in vibrant exciting locations in the heart of London, Chelsea Centre is by the famous King's Road, whilst the Kensington Centre is in the heart of trendy Portobello.

A centre for higher learning and a leading innovative College in London, standing out based on the clear success of its students - producing some of the industry's brightest stars each year.



### Our Challenge

We were enlisted by K&C in 2010 to assist with the reduction in their energy costs using our proprietary eAuction software to drive lower energy prices for the College than they could achieve direct.

**Beond**

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**Pushing the  
boundaries in  
energy design**

## Our Objectives

Our service is based on delivering the best prices to the College and alongside this we took a holistic approach to the account and included at no additional cost:

- Contract management
- Supplier issue resolution
- KVA analysis
- Meter operator, data collector and data aggregator review
- Utility and infrastructure and new connections advice
- Energy efficiency and renewable technology guidance

## The Results

Beond has year on year achieved up-to **10%+ procurement savings over direct supplier pricing and up-to 5%+ against prices provided by other brokers.**

Being locally based in West London we have regular communications with the customer who will be involved in our unique West London Zero Carbon Energy Project as part of improving its sustainability and renewable energy position.

## Testimonial

"Beond have provided K&C with a very good service over the years, supported by excellent market insight and guidance. We are always able to reach our Account Director and they are always willing to help us with any issue we may have. The auction process gives the College a fully transparent and auditable process."

**Estates Director - Kensington & Chelsea College**

**For further information about any of our services please call Beond on 0208 634 7533 or email [info@beondgroup.com](mailto:info@beondgroup.com)**

## About Beond

With over **500** major energy consumers under our management we have an excellent track record in delivering measurable success.

### 8-Years

Our Partnership with K&C, delivering real value

### 10%

Year on Year savings delivered vs. direct supplier pricing

### 5%

Year on Year savings delivered vs. other broker pricing

### 100%

Monitoring of market conditions and advice on timing to market

### 100%

Dedicated and resourceful Account Management

### 6

Areas of Service delivered by Beond